

**MONTHLY ADVANCE ECONOMIC INDICATORS REPORT, MARCH 2024**

Release Number: CB24-69

**April 25, 2024** — The U.S. Census Bureau announced the following international trade, wholesale inventories, and retail inventories advance statistics for March 2024:

	 <b>ADVANCE INTERNATIONAL TRADE: GOODS DEFICIT</b>	 <b>ADVANCE WHOLESALE INVENTORIES</b>	 <b>ADVANCE RETAIL INVENTORIES</b>
<b>MARCH 2024</b>	\$91.8 Billion +1.7%°	\$896.2 Billion -0.4%	\$788.1 Billion +0.3%
<b>FEBRUARY 2024</b>	\$90.3 Billion	\$900.0 Billion (R)	\$786.1 Billion (R)
<b>Next release: May 30, 2024.</b>			
<small>* The 90 percent confidence interval includes zero. There is insufficient evidence to conclude that the actual change is different from zero.            ° Statistical significance is not applicable or not measurable.            Data adjusted for seasonality but not price changes.            Source: U.S. Census Bureau; Advance Economic Indicators Report, April 25, 2024.</small>			

**Advance International Trade in Goods**

The international trade deficit was \$91.8 billion in March, up \$1.5 billion from \$90.3 billion in February. Exports of goods for March were \$169.2 billion, \$6.1 billion less than February exports. Imports of goods for March were \$261.0 billion, \$4.6 billion less than February imports.

**Advance Wholesale Inventories**

Wholesale inventories for March, adjusted for seasonal variations and trading day differences, but not for price changes, were estimated at an end-of-month level of \$896.2 billion, down 0.4 percent ( $\pm 0.2$  percent) from February 2024, and were down 2.1 percent ( $\pm 0.7$  percent) from March 2023. The January 2024 to February 2024 percentage change was revised from the preliminary estimate of up 0.5 percent ( $\pm 0.4$  percent) to up 0.4 percent ( $\pm 0.4$  percent)\*.

**Advance Retail Inventories**

Retail inventories for March, adjusted for seasonal variations and trading day differences, but not for price changes, were estimated at an end-of-month level of \$788.1 billion, up 0.3 percent ( $\pm 0.2$  percent) from February 2024, and were up 4.4 percent ( $\pm 0.5$  percent) from March 2023. The January 2024 to February 2024 percentage change was unrevised from the estimate of up 0.5 percent ( $\pm 0.2$  percent).

The April 2024 Advance report is scheduled for release on May 30, 2024. View the full schedule in the Economic Briefing Room: <[www.census.gov/economic-indicators/](http://www.census.gov/economic-indicators/)>. The full text and tables of this release can be found at <[www.census.gov/econ/indicators/](http://www.census.gov/econ/indicators/)>.

**Data Inquiries**International Trade Indicator Branch: 301-763-2311 [eid.international.trade.data@census.gov](mailto:eid.international.trade.data@census.gov)Retail Indicator Branch: 301-763-2713 [eid.retail.indicator.branch@census.gov](mailto:eid.retail.indicator.branch@census.gov)Wholesale Indicator Branch: 301-763-6856 [eid.wholesale.indicator.branch@census.gov](mailto:eid.wholesale.indicator.branch@census.gov)**Media Inquiries**

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## GENERAL INFORMATION

The Advance Economic Indicator Reports (AEIR) for June 2024 and September 2024 will be released a day earlier than previously announced in order to provide key data earlier to data users. The updated release dates are as follows:

June 2024: July 24, 2024

September 2024: October 29, 2024

For all of our 2024 release dates please see our <[Economic Indicator Release Schedule](#)>.

**Notice of Revision:** Revisions to the Retail estimates were released on April 23, 2024 and are reflected in this release. Estimates were revised to reflect the results of the 2022 Annual Retail Trade Survey.

## EXPLANATORY NOTES

### International Trade in Goods

#### Goods (Census Basis)

Data for goods on a Census basis are compiled from the documents collected by the U.S. Customs and Border Protection and reflect the movement of goods between foreign countries and the 50 states, the District of Columbia, Puerto Rico, the U.S. Virgin Islands, and U.S. Foreign Trade Zones. They include government and non-government shipments of goods and exclude shipments between the United States and its territories and possessions; transactions with U.S. military, diplomatic, and consular installations abroad; U.S. goods returned to the United States by its Armed Forces; personal and household effects of travelers; and in-transit shipments. Data for U.S. exports to Canada are derived from import data compiled by Canada. For more information on the data exchange and substitution please refer to the FT-900. The General Imports value reflects the total arrival of merchandise from foreign countries that immediately enters consumption channels, warehouses, or Foreign Trade Zones.

For imports, the value reported is the U.S. Customs and Border Protection appraised value of merchandise—generally, the price paid for merchandise for export to the United States. Import duties, freight, insurance, and other charges incurred in bringing merchandise to the United States are excluded.

Exports are valued at the free alongside ship value of merchandise at the U.S. port of export, based on the transaction price including inland freight, insurance, and other charges incurred in placing the merchandise alongside the carrier at the U.S. port of exportation.

Additional information on coverage and valuation are available in the Guide to Foreign Trade Statistics, <[www.census.gov/foreign-trade/guide/sec2.html#coverage](http://www.census.gov/foreign-trade/guide/sec2.html#coverage)> and <[www.census.gov/foreign-trade/guide/sec2.html#valuation](http://www.census.gov/foreign-trade/guide/sec2.html#valuation)>, respectively.

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## **Nonsampling Errors**

Goods data are a complete enumeration of documents collected by the U.S. Customs and Border Protection and are not subject to sampling errors. This report presents current month statistics which reflect nearly complete coverage. Current month statistics reflecting complete coverage will be published in the upcoming U.S. International Trade in Goods and Services report (FT-900). Statistics for other months shown reflect complete coverage and appear in the most recently published FT-900. Quality assurance procedures are performed at every stage of collection, processing, and tabulation. However, the data are still subject to several types of nonsampling errors. Information on nonsampling errors and other quality issues are available in the Guide to Foreign Trade Statistics, <[www.census.gov/foreign-trade/guide/sec2.html](http://www.census.gov/foreign-trade/guide/sec2.html)>.

The U.S. Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling errors could impact the conclusion drawn from the results. For a detailed discussion of errors affecting the goods data, see U.S. Merchandise Trade Statistics: A Quality Profile (October 2014), available at <[www.census.gov/foreign-trade/aip/quality\\_profile10032014.pdf](http://www.census.gov/foreign-trade/aip/quality_profile10032014.pdf)> or from the Economic Indicators Division, U.S. Census Bureau.

## **Adjustments for Seasonal and Trading-Day Variations**

Goods data are presented on a seasonally adjusted and not seasonally adjusted basis. Seasonally adjusted (and/or trading day adjusted data) are produced using X-13ARIMA-SEATS software to develop monthly adjustment factors. Goods data are initially classified under the Harmonized Commodity Description and Coding System (Harmonized System), which is an internationally accepted standard for the commodity classification of traded goods. Combining trade into approximately 140 export and 140 import end-use categories makes it possible to examine goods according to their principal uses. These categories are used as the basis for computing the seasonal and trading-day adjusted data. These adjusted data are then summed to the six end-use aggregates for publication. For more information, visit the seasonal adjustment section of the Guide to Foreign Trade here: <[www.census.gov/foreign-trade/guide/sec2.html#seasonal](http://www.census.gov/foreign-trade/guide/sec2.html#seasonal)>.

## **Retail and Wholesale Inventories**

National estimates of end-of-month inventories are based on data from the Monthly Retail Trade Survey and the Monthly Wholesale Trade Survey. Additional information for each survey can be found at <[www.census.gov/retail](http://www.census.gov/retail)> and <[www.census.gov/wholesale](http://www.census.gov/wholesale)>. The advance estimates contained in this report are not incorporated into the full MRTS and MWTS time series.

The MRTS and MWTS samples selected to measure inventories consist of a stratified simple random sampling method of approximately 11,000 retail firms and 4,200 wholesale firms located in the United States. The retail and wholesale samples include firms of all sizes and are updated on a quarterly basis to account for new retail and wholesale firms, deaths, and other changes to the universe.

Data for nonresponding firms are imputed based on data for similar-sized firms classified in the same kind of business. For surveyed Retail companies, approximately 40.9 percent provided data for this reporting period

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resulting in a total quantity response rate of 51.3 percent. For surveyed Wholesale companies, approximately 52.9 percent provided data for this reporting period resulting in a total quantity response rate of 57.0 percent.

MRTS estimates cover companies with one or more establishments that sell merchandise and related services to final consumers. Nonemployers are represented in the retail estimates through benchmarking to prior annual survey estimates that include nonemployer sales based on administrative records.

MWTS estimates cover wholesale merchants who sell goods on their own account and include such businesses as wholesale merchants or jobbers, industrial distributors, exporters, and importers. Sales offices and branches maintained by manufacturing, refining, or mining firms for the purpose of marketing their products are not covered in this report. Also excluded is NAICS Industry Group 4251: Wholesale Electronic Markets and Agents and Brokers.

### Reliability of Estimates

Because the retail and wholesale estimates are based on a sample survey, they contain sampling error and nonsampling error.

Sampling error is the difference between the estimate and the result that would be obtained from a complete enumeration of the sampling frame conducted under the same survey conditions. This error occurs because only a subset of the entire sampling frame is measured in a sample survey. Standard errors and coefficients of variation are estimated measures of sampling variation.

The margin of sampling error gives a range about the estimate which is a 90 percent confidence interval. If, for example, the percentage change estimate is +1.2 percent and its estimated standard error is 0.9 percent, then the margin of sampling error is  $\pm 1.753 \times 0.9$  percent or  $\pm 1.6$  percent, and the 90 percent confidence interval is  $-0.4$  percent to  $+2.8$  percent. If the interval contains 0, then one does not have sufficient evidence to conclude at the 90 percent confidence level that the change is different from zero and therefore the change is not statistically significant. Estimated changes are statistically significant unless otherwise noted. For a monthly total, the estimated coefficient of variation is given. The resulting confidence interval is the estimated value  $\pm 1.753 \times CV \times$  (the estimated monthly total).

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. This type of error can occur because of nonresponse, insufficient coverage of the universe of businesses, mistakes in the recording and coding of data, and other errors of collection, response, coverage, or processing. Although nonsampling error is not measured directly, the Census Bureau employs quality control procedures throughout the process to minimize this type of error.

The U.S. Census Bureau recommends that individuals using retail and wholesale estimates incorporate this information into their analyses, as sampling error and nonsampling error could affect the conclusions drawn from the estimates.

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## Adjustments for Seasonal Variations

Concurrent seasonal adjustment is used to adjust the retail and wholesale inventories estimates for seasonal variations. Concurrent seasonal adjustment uses all available unadjusted estimates as input to the X-13ARIMA-SEATS program. The factors derived from the program are applied to the retail and wholesale estimates of current and previous month inventories and for inventories estimates a year ago as well.

**Statement Regarding Natural Disasters:** For information on the impact of natural disasters, including hurricanes, on the compilation of this report, please see <[Wholesale Natural Disaster FAQs](#)> and <[Retail Natural Disaster FAQs](#)>.

## Data Availability

The Advance Economic Indicators Report is available at <[www.census.gov/econ/indicators/index.html](http://www.census.gov/econ/indicators/index.html)>. For archived versions of the Advance Economic Indicators Report please visit the Historical Data tab at the following: <[www.census.gov/econ/indicators/historical\\_data.html](http://www.census.gov/econ/indicators/historical_data.html)>.

## RESOURCES

### API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

<[www.census.gov/developers](http://www.census.gov/developers)>

### FRED Mobile App



Receive the latest updates on the nation's key economic indicators by downloading the FRED App <[fred.stlouisfed.org/fred-mobile](http://fred.stlouisfed.org/fred-mobile)> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

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\* The 90 percent confidence interval includes zero. There is insufficient statistical evidence to conclude that the actual change is different from zero.

° Statistical significance is not applicable or not measurable for this survey.

(R) Revised from the last published Monthly Retail Trade Report and Monthly Wholesale Trade: Sales and Inventories Report

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**Table 1. U.S. International Trade in Goods by Principal End-Use Category (1)**

In millions of dollars. Details may not equal totals due to seasonal adjustment and rounding. (X) - Not applicable

	Goods - Census Basis (2)						
	Monthly				Percent change		
	March 2024 (a)	February 2024	January 2024	March 2023	March 2024/ February 2024	February 2024/ January 2024	March 2024/ March 2023
<b>Seasonally Adjusted</b>							
Balance	-91,831	-90,304	-90,565	-81,913	(X)	(X)	(X)
Exports	169,162	175,305	170,284	172,773	-3.5	2.9	-2.1
Foods, Feeds, & Beverages	14,012	15,471	13,765	14,286	-9.4	12.4	-1.9
Industrial Supplies (3)	61,558	64,073	61,139	64,684	-3.9	4.8	-4.8
Capital Goods	51,033	52,969	51,490	49,478	-3.7	2.9	3.1
Automotive Vehicles, etc.	13,853	13,853	15,140	14,158	0.0	-8.5	-2.2
Consumer Goods	21,348	21,750	21,602	22,497	-1.8	0.7	-5.1
Other Goods	7,358	7,188	7,148	7,670	2.4	0.6	-4.1
Imports	260,993	265,609	260,849	254,686	-1.7	1.8	2.5
Foods, Feeds, & Beverages	17,621	18,283	16,984	16,766	-3.6	7.7	5.1
Industrial Supplies (3)	53,315	55,077	54,948	57,528	-3.2	0.2	-7.3
Capital Goods	75,361	75,685	75,007	70,518	-0.4	0.9	6.9
Automotive Vehicles, etc.	37,404	41,946	40,880	35,129	-10.8	2.6	6.5
Consumer Goods	66,746	63,751	62,145	64,176	4.7	2.6	4.0
Other Goods	10,547	10,867	10,885	10,569	-2.9	-0.2	-0.2
<b>Not Seasonally Adjusted</b>							
Balance	-80,113	-75,209	-93,221	-78,136	(X)	(X)	(X)
Exports	178,668	167,420	160,579	184,621	6.7	4.3	-3.2
Foods, Feeds, & Beverages	14,240	14,586	13,959	14,563	-2.4	4.5	-2.2
Industrial Supplies (3)	63,495	61,795	59,213	67,382	2.8	4.4	-5.8
Capital Goods	54,815	48,805	48,160	53,983	12.3	1.3	1.5
Automotive Vehicles, etc.	15,333	13,726	12,723	15,957	11.7	7.9	-3.9
Consumer Goods	23,166	21,544	20,165	24,723	7.5	6.8	-6.3
Other Goods	7,619	6,964	6,358	8,012	9.4	9.5	-4.9
Imports	258,781	242,629	253,800	262,756	6.7	-4.4	-1.5
Foods, Feeds, & Beverages	18,425	17,120	17,381	18,065	7.6	-1.5	2.0
Industrial Supplies (3)	52,906	49,953	54,770	59,121	5.9	-8.8	-10.5
Capital Goods	75,754	68,247	71,502	73,799	11.0	-4.6	2.7
Automotive Vehicles, etc.	39,780	38,133	37,845	38,165	4.3	0.8	4.2
Consumer Goods	60,920	58,934	62,145	61,857	3.4	-5.2	-1.5
Other Goods	10,994	10,243	10,157	11,749	7.3	0.8	-6.4

(a) Advance statistics

(1) For a listing of the detail included in each end-use category, see <[www.census.gov/foreign-trade/reference/codes/enduse/exeumstr.txt](http://www.census.gov/foreign-trade/reference/codes/enduse/exeumstr.txt)>.

(2) Data are presented on a Census basis. The information needed to convert to a balance of payment basis is not available.

(3) Includes petroleum and petroleum products.

**NOTES:**

\* Current month statistics reflect nearly complete coverage; current month statistics reflecting complete coverage will be published in the upcoming U.S. International Trade in Goods and Services report (FT-900). Statistics for other months shown reflect complete coverage and appear in the most recently published FT-900.

\* For information on data sources, nonsampling errors, and definitions, see the explanatory notes in this release or at <[www.census.gov/econ/indicators/advance\\_report.pdf](http://www.census.gov/econ/indicators/advance_report.pdf)>.

Source: U.S. Census Bureau; Advance Economic Indicators Report, April 25, 2024.

## Table 2. Levels and Percent Changes for Inventories

Inventories estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey and the Monthly Retail Trade Survey.

	Inventories					
	Monthly			Percent change		
	March 2024 (a)	February 2024 (r)	March 2023 (r)	March 2024/ February 2024	February 2024/ January 2024	March 2024/ March 2023
<b>Adjusted<sup>1</sup></b>						
Merchant wholesale <sup>2</sup> trade, total	896,181	899,990	915,394	-0.4	0.4	-2.1
Durable goods	570,885	571,016	557,455	0.0	0.9	2.4
Nondurable goods	325,296	328,974	357,939	-1.1	-0.4	-9.1
Retail trade, total	788,078	786,098	754,607	0.3	0.5	4.4
Total (excl. motor veh. & parts)	541,155	541,766	552,211	-0.1	0.3	-2.0
Motor vehicle & parts dealers	246,923	244,332	202,396	1.1	0.9	22.0
<b>Not Adjusted</b>						
Merchant wholesale <sup>2</sup> trade, total	905,231	906,812	924,907	-0.2	0.3	-2.1
Durable goods	569,771	568,558	555,516	0.2	1.2	2.6
Nondurable goods	335,460	338,254	369,391	-0.8	-1.2	-9.2
Retail trade, total	789,195	781,691	759,127	1.0	1.6	4.0
Total (excl. motor veh. & parts)	539,668	533,943	551,988	1.1	1.7	-2.2
Motor vehicle & parts dealers	249,527	247,748	207,139	0.7	1.5	20.5

(a) Advance estimate

(r) Revised estimate

See footnotes and notes at the end of Table 3.

## Table 3. Estimated Measures of Sampling Variability

Estimates are shown as percents and are based on data from the Monthly Wholesale Trade Survey and the Monthly Retail Trade Survey.

	Inventories					
	Monthly			Standard Error of		
	Coefficient of Variation			Percent Change		
	March 2024 (a)	February 2024 (r)	March 2023 (r)	March 2024/ February 2024	February 2024/ January 2024	March 2024/ March 2023
Merchant wholesale <sup>2</sup> trade, total	2.1	2.2	2.0	0.1	0.2	0.4
Durable goods	3.1	3.1	2.8	0.2	0.3	0.6
Nondurable goods	1.8	1.9	1.8	0.2	0.3	0.7
Retail trade, total	1.0	1.0	1.1	0.1	0.1	0.3
Total (excl. motor veh. & parts)	1.3	1.3	1.3	0.1	0.1	0.2
Motor vehicle & parts dealers	1.5	1.5	1.6	0.2	0.2	0.9

(a) Advance estimate

(r) Revised estimate

(1) Estimates are concurrently adjusted for seasonal variation and trading day differences, but not for price changes. Concurrent seasonal adjustment uses all available not adjusted estimates as input to the X-13ARIMA-SEATS program. The factors derived from the program are used in calculating all seasonally adjusted estimates shown in this table.

(2) The 2012 North American Industry Classification System (NAICS) defines merchant wholesalers as including manufacturers' sales branches and offices. However, the estimates included in this release exclude manufacturers' sales branches and offices. Note that this is not a change in coverage from prior releases and is consistent with the description used in the Monthly Wholesale Trade Survey data products.

### NOTES:

Estimated measures of sampling variability are based on estimates not adjusted for seasonal variation. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions may be found at [www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/monthly\\_methodology.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/monthly_methodology.html) for wholesale and at [www.census.gov/retail/mrts/how\\_surveys\\_are\\_collected.html](http://www.census.gov/retail/mrts/how_surveys_are_collected.html) for retail.